

Medicare Broker Onboarding & Recontracting

Quick Reference Guide





Get Started

Thank you for your interest in working with Healthfirst. This quick reference guide will help you navigate the Appointment and Recontracting process with Healthfirst.

Before beginning this process, please have the following documents accessible on your computer: your National Producer Number (NPN), your renewed NYS Life/Accident/Health license, your Errors and Omissions insurance documents, your Annual AHIP Certification, and your Banking Information. You will need these documents to complete the onboarding and recontracting process.

If you have any questions or need additional assistance, our dedicated Broker Services unit is here for you. Please call **1-855-456-3668**, Monday to Friday, 9am–5pm.

Note: The preferred browsers to complete these tasks are Internet Explorer and Chrome.

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Initial Onboarding

health first	The Broker will receive an email from wpm@webcominc.com with temporary Login Credentials.
Dear John Smith	
You have been invited to begin the onboarding process with Healthfirst. If you wish to accept this invitation, please click the link below to begin the contracting process.	Click Login to begin.
You may find your credentials below to log into Onboarding workflow:	
Site URL Login	
User ID	
Password	

	2 Enter Temporary Credentials provided in your invitation email to begin Onboarding.
Password *	Then click Sign In .
Domain healthfirst	
Remember Me Forgot Password?	

Nhealth first	You are logged in	3 Follow the instructions to create a unique password .
	 Please set a new password. Your password must be changed to protect the integrity of your account. Password must contain Lowercase letters, uppercase letters, numbers and special characters Last four passwords may not be reused Password must have more than 9 characters. Password can not be too similar to first, last or user name Password must have less than 20 characters. 	Then click Change Password.
	New Password * Confirm Password * Change Password Sign Out	



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ŝ	If you have any challenges or questions during this process, please call our Broker Services team at 1-855-456-3668, Monday to Friday, 9am-5pm. We are here to help.	Security
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				Please con	plete all require	d fields.					Enter your
	First Name *	John			Is	this your preferred mailing address?	⊕ Yes ⊕ No				information in
Do	you have a middle name?	Yes No				Address Line 1 *	123 Apple Lane				the blank field
	Last Name *	Smith				Address Line 2					
	Suffix	-select-				City *	Deer Park				
	Date of Birth	06/25/1966				ZIP *	NY	•		_	
	Producer NPN						11729				Save.
	Business Phone *	685-887-9854									Note: Do not
	e.g. johndoe@site.com	jsmith@gmail.com									click Submit u
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	Business St	ate NY		•							
	Business	Zip 11747									

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	If you have any challenges or questions during this process, please call our Broker Services team at 1-855-456-3668, Monday to Friday, 9am-5pm. We are here to help.	Questionnaire tab,
	General Licenses Background Questionnaire recomplete Insurance recomplete Banking Information Certifications recomplete Medicare Agreement Incomplete Education	answer the 10
Ê	Please answer all questions below.	questions with 'yes
ŧE	The following questions are applicable to the agent/agency/corporation/partnership and to each of the partners, members, directors, officers or individual agents. If the answer to any of these questions is "yes", please provide full and complete details. Callidus will be used to "on-board" and appoint both individual producers and General Agents, on behalf of themserves and the agency.	or no.
0	1a) Have you, or any of the partners, directors, officers or agents within this concertainducatoraphia each base consisted of a faloau bad a judgment withheld or	Note: Some
¢	deferred, or are you currently charged with committing a felony? *	questions may
	1b) Have you, or any of the partners, directors, officers or agents within this corporation/partnership ever been convicted of a misdemeanor, had a judgment withheld or deferred, or are you currently charged with committing a misdemeanor?*	require additional comments and
	© Yes⊛ No	documents.
	1c) Have you, or any of the partners, directors, officers or agents within this corporation/partnership ever been convicted of a military offense, had a judgment withheld or deferred, or are you currently charged with committing a military offense? *	
	© Yes ⊛ No	When all questions
	Click the button below to save your progress. Once you are finished with your application, please click the button below.	are complete, click
>	Gum Gum Gum Gum	Save.

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	General Licenses Background Questionnaire Insurance Incomplete Banking Information Certifications Incomplete Medicare Agreement Incomplete Education	required fields
Ŷ	Insurance Name * Wellpoint Expiration Date * 12/31/2019	
ŧΞ	Policy Number * 654654654 Per Occurrence Limit * 10000	to upload a
0	Effective Date * OLIOL/2019 Aggregate Limit * 10000	copy of your
(¹)	[You must have at least \$1,000,000 in aggregate ESO insurance.]	E&O Insurance .
	Please provide your E&O insurance information below. Healthfirst requires that you have a \$1,000,000 per occurrence and \$1,000,000 per aggregate to be appointed with us.	Note: An error will pop up if the given value is
	Click the button below to save your progress. Once you are finished with your application, please click the button below.	less than \$1,000,000
		↓1 ,000,000.
		When finished,
		CIICK Save.

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	Payment Type ACH	Please enter your desired payment type. This information may be pre-populated. If this information is incorrect, please contact your administrator. Upload W9 Test W9.pdf	For Payment Type, pick one of the two below:
@ U @	Bank Routing Number * 65456564 Bank Account * 321321231 Bank Account Type * Savings Click the button below to save your pr	bitps://www.irs.gov/pub/irs-pdf/fv9.pdf Voided Check Upload Test Void check.pdf John Doe 123 Main St Arywhere US 1011 Per to THE OREE OF THE OREE OF THE Per to THE OREE OF THE Date Filling Draft Data	 ACH: Enter a Bank Routing Number, Bank Account, and Bank Account Type. Check: Enter the address the check should be mailed to. Then upload the following:
			 Completed W-9 document Copy of a voided check When finished, click Save.

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ار ش	health first Case ID + @ @	12 Under the Certifications
٢	If you have any challenges or questions during this process, please call our Broker Services team at 1-805-406-3668, Monday to Enday, Sam-Spm. We are here to help.	tab, upload a
	General Licenses Background Questionnaire Insurance Banking Information Certifications incomplete Medicare Agreement Incomplete Education	copy of your
₫ :=	Please upload your current Annual CMS certification and enter your certification date.	AHIP Certification and
0	Annual CMS Certificate* AHIP.pdf	enter the
		Certification
Ū	Click the button below to save your progress. Once you are finished with your application, please click the button below.	Date.
	Save Submit	
		Note: You cannot proceed with the onboarding process without
		uploading a copy of your CMS Certificate.
		When upload is complete, click Save .

	lf you	have any challenges or ques	tions during t	his process, please (all our Broker Se to help.	rvices team at 1	1-855-456-3668	3, Monday to Fr	day, 9am-5pm.	We are here			and review the entire
General	Licenses	Background Questionnaire	Insurance	Banking Information	Certifications	Medicare A	greement ^{Incom}	^{plete} Educatio	1				Healthfirst Medicare
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Maria Ocar	npo	Signature * John Doe (Signature must ma Click the button below to sa	th the name given	on the General tab: "Maria Oc ess.	ampo"]	Once you a	re finished wit	th your applicat	ion, please click	k the button be	low.		Note: The signature name must be identical to the name present in the general tab.
													When finished, click





Background Check

Background Check Request

Dear XXXX XXXXX,

As a part of our onboarding process, you must successfully complete a background check. To make this quick and easy, Healthfirst - Sales requires that you complete an online information request. By providing this information electronically, it can be safely and securely transmitted to our background check vendor instantly, removing unnecessary delays and speeding the decision making process.

Please remember to do the following:

- Complete all fields in the online form located <u>here</u>.
- Review your answers for accuracy and spelling.
 If you have any questions or special circumstances, you should contact Asurint at (800) 906-1674 or contact them at <u>support@asurint.com</u> before submitting the request.

Thank you,

1 You will receive an email from Asurint requesting a background check.

Click the link in the email, **here**, to initiate background check.

	Background Check Request	×	Nhealt	This is the Asurint landing page. Click Next when ready to
00	As part of the onboarding process, Healthfirst - Sales requests that you provide information for a background check. Please complete the following pages as accurate and completely as possible, and then submit the background check.	tely	1	proceed.
	What We Do			
a	How Long Will It Take			
	Ne	ext		
		_		

Healthfirst - Sales	healthfirst	3 Enter the last four digits of your Social
Please enter the last four digits of your Social Security Number (SSN):		Then click Next.
ASURINT	Next	

ealthfirst - Sales	health first	4 Complete the Electronic Signatur
ctronic Signature Consent - Please Read C	arefully	information and clie
In connection with your background investigation for H receive legal notices electronically. During this proces documents.	tealthfirst - Sales, you will be asked to complete online documents and s, you will be asked to electronically sign one or more of the online	Once this is finished
To provide an electronic signature, you must use the	nouse to sign in the box on each form.	Click Next.
Once you finalize your electronic signature, click the A click the Decline button.	ccept button. If you do not agree to sign the document electronically,	
If you need to make changes to the information previo button on the bottom left of the page and resubmit the signature will be binding, as if you had physically sign your browser.	usly entered regarding your electronic signature, click the Previous information. Once the signature process is complete, your electronic ed the document by hand. You may print a copy of any document from	
Click here for hardware/software requirements needer (including the documents you signed).	d to access and retain the electronic records related to your application	
If at any point you would like to withdraw your electror the documents you signed, please contact the Asurint identification will be required before such information	tic signature consent, update your email address, or receive a free copy of Compliance Department using the information below. Proper s provided.	
	Contact Information:	
Asunn	P.O. Box 14730	
0	Cleveland, OH 44114 (800) 906-2034	
co	mpliance@asurint.com	
NOTE: Any withdrawal of consent will be effective as	of the date the request is received.	
If you consent to provide an electronic signature (rath complete the Authorization for Electronic Signature be	er than a wet signature) in connection with your background investigation, low.	
Authorization for Electronic Signature		
I understand that by completing the required f to use an electronic mouse signature to sign of	elds and selections below and clicking the Accept button, I agree ocuments and to receive electronic notices.	
I also understand that my electronic signature documents by hand. I agree that any printout same authority as the original.	s will be binding as though I had physically signed these of a document using an electronic signature is accepted with the	
First Name *	First Name	
Last Name *	Last Name	
Date of Birth *	mm/dd/yyyy	
Email a Copy? *	No Yes	
	Email Address	
	Accept Decline	
	Date Completed	
	Next	

Healthfirst - Sales	healthfirst	5 Enter your information in the			
Applicant Background Check To complete the background check request, fill out the fields with accurate and	required fields.				
Applicant Information		^	When finished, clic Next.		
Applicant Information					
First Name *	-				
	I do not have a Middle Name				
Middle Name *	Middle Name				
Last Name*	agener				
Social Security Number *					
Confirm Social Security Number *					
Date of Birth *	80000				
Gender*					
	This field is required.				
Phone Number	100.000F				
	I do not have an Ernal Address				
Email Address *	tergenter o				
Address History		~			
Previous		Save and Exit Next			
	ASURINT				



health**first**

Dear John Smith,

We're pleased to inform you that your Healthfirst broker appointment application has been approved. Congratulations, you're now appointed to sell Healthfirst health insurance plans.

To get started, be sure to visit the secure <u>Healthfirst Broker Portal</u> today to create your online account. There you can manage or update your client list, check the status of your commissions, get more details about Healthfirst health plans, find additional sales tools, and much more.

We're committed to providing our members with what they've come to expect from us—the best in quality and service. Thank you for being a part of our important mission.

We look forward to working with you.

Sincerely,

Healthfirst Broker Services

Coverage is provided by Healthfirst Health Plan, Inc., Healthfirst PHSP, Inc., and/or Healthfirst Insurance Company, Inc. (together, "Healthfirst"). Coverage for Senior Health Partners, Managed Long-Term Care Plan, is provided by Healthfirst PHSP, Inc.

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7 If your application was approved, you will **receive an email from Healthfirst** with more information.

> To get started, **click on the link in the email**.

Recontracting

Thank you for working with Healthfirst. We require renewal of your License, Errors & Omissions Insurance, Annual AHIP Certification, and Annual Product Knowledge Training to maintain your appointment.

Note: All renewals must be **completed online**; they will not be accepted via email.

Dear Robert, We're writing to let you know that your broker license will expire in 90 days .	Automated Email Notification. Click Your				
	Secure Account link to				
You must have a current and active New York State license to engage in the sale of	log in to SAP.				
Healthfirst insurance products, consistent with the terms of your agreement with Healthfirst.					
Failure to update your license will result in the termination of your appointment					
with Healthinst and possible forfeiture of your commissions.					
Please update your information as soon as possible by logging in to your secure account.					
Download our step-by-step guide through the license renewal process.					
If you have any questions about this information or believe you have received this message in error, please contact Broker Services at 1-855-456-3668, Monday to Friday, 9am–5pm.					
SAP	2 Log in to your account. Note: Username is the				
User Name *	email where the notification was received.				
Password *					
Domain					
Sign In					
Remember Me Forgot Password?					

License & Insurance

\$ []	health first Home Find Cases			-		-	-		Case ID	Rec	Create New Case	8	3 Clic plus sym	k on the s sign sbol on the
1 1 1 1 1	Lists Feed More	~		Open cases assigned to me Case Key Recontracting-RC-324	Case 07/05	9/2019	Created On ¢ 07/09/2019 03:11:12	•	Status Producer Application	¢	hart Edit Columns Refresh (Updated 07/09/2019 03:11:13	 	upp cor scre	per right ner of the een.
() ()	Help Sign Out			Onboarding-OB-531 3 items found, displaying all items.	05/23	3/2019	05/23/2019 04:38.51		Onboarded		07/01/2019 13:04:12		– The Rec	en select contracting
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Informatio	n (Agent)	ve any challenges or questions during	this process, please call our Broker Services team at 1-855 to help.	456-3668, Monday to Friday, 9	9am-5pm. We are here		case has been created.
General Do y	Licenses / First Nam Niddle Nam Last Nam Suff Date of Bir SS Producer NF Business Phone Contact Emi NIPR Emi	Attestation ************************************	Please complete all required fields. Is this your preferred mailing address? Address Line 2 City * State * ZIP *	Ves No 123 Apple Lane Plainview NY 11803			Under the Gener tab, enter the required fields. When finished, click Save .
	c	lick the button below to save your prop	gress. Once you are fini	shed with your application, p	elease click the button be	ow. ta	

		-0						_	
nfor	nation (Agei	nt)							
		lf you have any	r challenges or que	stions during this proce	ss, please call our Broker Services t to help.	eam at 1-855-456	-3668, Monday to F	riday, 9am-5pm. We	are here
Gen	eral Licer	nses Attesta	tion Incomplete						
				Your act You me	ive licenses according to NIPR are s ist select the licenses you wish to d under.	hown below. o business			
NIF	R Active Lic	enses							0
Se	License State	License Number	License Class	License LOA			Effective Date	Expiration Date	Residency Status
ø	NY		Life/accident & Health	14 - Accident & Health				-	R
1 to	tal rows, display	ing from 1 to 1							
DB	Licenses								0
Lic	ense State		License N	ımber	Effective Date	Exp	piration Date		Active
NY									Yes
NY									Yes
		Click th	e button below to a	save your progress.	On	ce you are finishe	ed with your applica	ation, please click the	e button below.

7 Under the License tab, select the updated License details. (License renewal)

Then upload a copy of the license listed.

When finished, click **Save**.

General	Insurance Incomplete	Please infor requires per occ aggreg	provide your E&O insu mation below. Healthfi that you have a \$1,00 urrence and \$1,000,00 ate to be appointed wit	rance rst 0,000 0 per th us.		8 Under the Insurance tab, enter Insurance Information (Insurance renewal).
Insurance Name * Policy Number * Effective Date *	(required) [required]		Expiration Date * Per Occurrence Limit * Aggregate Limit * E&O Upload <u>OB-142_20</u>	[required] [1000000 [1000000 [19] EO.msg		Then upload a copy of Errors & Omissions Insurance with \$1,000,000 limits and other
	Click the button below to save your p	progress.	Once yo	u are finished with your applicatio	n, please click the button below.	When finished, click

h	ealthfirst Case 10 + @ ®	9 Under the Attestation
â	General Licenses Attestation Incomplete	📜 tab, type your
Ca.	Please sign the following agreement.	signature.
=	Certification	2
Ê	I hereby certify that I have read and understand the items on this form and that my answers are true and complete to the best of my knowledge. I have been advised that Healthfirst or any of its affiliated	Note: Signature must
ιΞ	company, to subcontactus, may control in company in company in the subcontacture in the company in the solution or company produces a described in the Healthfirst General Agent Agent agreement and or Healthfirst Producer Agreement. I hereby consent to the Company requesting and obtaining all informations as discussed in this application and for all such reports to be requested by and provided to the Company. Lunderstand that a routine inquiry may be made as a requirement for state appointment with Company. If applicable, the Company or the biblic agent discussed in this application is unable for the provided to the Company. In output of the provided to the Company. If applicable, the company or the biblic agent discussed in the solution of the provided to the company. If applicable, the company or the solution of the company. If applicable, the company or the solution of the company. If applicable, the company or the solution of the company of the company of the solution of the company of the solution of the company. If applicable, the company or the company of the company. If applicable, the company or the company of t	be identical to the
0	Company may docain reports nom a consumer reporting agency, an investigation report or inquines non a State instraince Department. Any information that the Company obtains about the will be treated as confidential.	signature used in the
Ċ	In signing this application Lentify that I have not been convicted of any criminal felony involving dishonesty or breach of trust or been convicted of an offense under section 1033 of the Volent Crime and Law Enforcement Act of 1994. I further agree to inmediately inform Company of any conviction of the types described in the preceding sentence. I agree to abide by the any applicable commissions disclosure requirements mandated by the State of New York. I understand and agree to follow the guidelines of Company's HIPAA Privacy Guidelines which are referenced in the Healthfirst General Agent Agreement and/or Healthfirst Producer Agreement.	General tab (case
	I understand that if any of the information I provided is found to be incorrect or incomplete, it may be grounds for non-appointment or my immediate termination at the discretion of the Company.	sensitive).
	My typed signature signifies my truthfulness and accuracy of the responses to the questions in this application as well as my agreement to the terms and conditions of the Healthfirst General Agent Agreement and/or Healthfirst Producer Agreement, as applicable.	When finished, click
	Signature * John Steven Smith	Save. Then click
	Click the button below to save your progress. Once you are finished with your application, please click the button below.	Submit.
>	Save Submit Auto-save not successful.	

AHIP Certification

SAP	7	🖣 1 Log i	n to your account.
– User Name * –			
Password *			
– Domain – healthfirst			
Sign Iı	ı —		
Remember Me	Forgot Password?		

Nhealth first					Case ID		+ 0	8	2 Click on the plus
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() Sign Out									
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Nhealth first	Case ID + @	3 Enter Agent NPN .
合 Home	Recontracting	•
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Nhealth first					Case ID	+	0 8	4 Under Producer
 ᢙ Home CQ Find Cases ≣ Lists 	Recontracting		Enter a Producer NPN below I Producer NPN	to begin the recontracting	process.			Lookup Information, select the name.
È Feed E More ✓			Search	a for Producer				Then click Submit
(?) Help		Producer Lookup				0		
(b) Sign Out		Name John Smith total rows, displaying fr	NPN om 1 lo 1	Type AG Submit	Individual Yes			
			-					

ال ھ ⊡	ealth first	Igent)	have any challenges or questions d	uring this process, please call our Broker Services team at 1- are here to help.	Case ID 855-456-3668, Monday to Friday, 9a	+ © (5 Under the General tab, enter the required fields.
rĝi	General At	ttestation	Certifications				When finished, click
:=				Please complete all required fields.]		Save.
0		First Na	me	Is this your preferred mailing address?	○ Yes ○ No		
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â	Information (Agent)		tab, type you	r
[a	If you have any challenges or questions d	ring this process, please call our Broker Services team at 1-855-456-3668, Monday to Friday, 9am-5pm. We are here to help.	signature.	
Ê	General Attestation Incomplete Certifications Incomplete		Note: Signatu	ire must
:=		Please sign the following agreement.	be identical to	o the
0		Certification	signature use	d in the
Φ	I hereby certify that I have read and understand the items on the of its affiliated companies (company), agents or subcontractor products as described in the Healthfirst General Agent Agreer as discussed in this application and for all such reports to be r state appointment and/or appointment with Company. If appli Insurance Department. Any information that the Company ob	s form and that my answers are true and complete to the best of my knowledge. I have been advised that Health , may conduct investigations in connection with my request to represent the Company in the solicitation of Com- ent and/or Healthfirst Producer Agreement. I hereby consent to the Company requesting and obtaining all inforn quested by and provided to the Company. I understand that a routine inquiry may be made as a requirement for able, the Company may obtain reports from a consumer reporting agency, an investigation report or inquiries fre ins about me will be treated as confidential.	first or any pany attion Sensitive).	case
	In signing this application I certify that I have not been convic the Violent Crime and Law Enforcement Act of 1994. I furth by the any applicable commissions disclosure requirements m which are referenced in the Healthfirst General Agent Agreen	ed of any criminal felony involving dishonesty or breach of trust or been convicted of an offense under section agree to immediately inform Company of any conviction of the types described in the preceding sentence. I agr ndated by the State of New York. I understand and agree to follow the guidelines of Company's HIPAA Privacy nt and/or Healthfirst Producer Agreement.	033 of When finished Guidelines Save.	d, click
8	I understand that if any of the information I provided is for the discretion of the Company.	nd to be incorrect or incomplete, it may be grounds for non-appointment or my immediate termination a	t l	
	My typed signature signifies my truthfulness and accuracy of General Agent Agreement and/or Healthfirst Producer Agreem	e responses to the questions in this application as well as my agreement to the terms and conditions of the Hea nt, as applicable.	thfirst	
	Signature * John Smith			
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	Information (Agent) If you have any challenges or questions during this process, please call our Broker Services team at 1-855-456-3668, Monday to Friday, 9am-5pm. We are here to help.	upload a copy of your AHIP
1 1 1 1	General Attestation Certifications Incomplete Annual CMS AHIP.pdf Certification Date * Osci01/2020 × Incoursel Inco	Certification and enter the Certification Date.
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ه ۵		Your application has been submitted! You may close this window.	Certification has been successfully
1	General Certifications Attestation		submitted.
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2	Middle Name	Business Address Line 2	
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Healthfirst Product Training

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Sign In		
Remember Me Forgot Password?		

	If you h	nave any challenges or ques	tions during t	this process, please cal	l our Broker Sen to help.	rices team at 1-855-4	56-3668, Monday to Frida	y, 9am-5pm. We	ire here	
Seneral	Licenses	Background Questionnaire	Insurance	Banking Information	Certifications	Medicare Agreeme	Education			
				Please con	nplete all require	d fields.				
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E	Business Phot	ne* 685-887-9854								
	Contact Em	ail ismith@gmail.com								
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60 CQ		If you	I have any challenges or que	stions during	this process, please ca	ll our Broker Sei to help.	rvices team at 1-855-45	6-3668, Monday to Friday	, 9am-5pm. We are here		3 Under the Education tab ,
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This document is a representation of the Medicare broker onboarding and recontracting process and is subject to change. Healthfirst is the brand name used for products and services provided by one or more of the Healthfirst group of affiliated companies.

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