



### **2025 Certification details Now Available.**

The 2025 AHIP Certification training, the Mutual of Omaha Rx<sup>SM</sup> Product Training and the optional Mutual of Omaha Rx Compliance training are now available on [Sales Professional Access \(SPA\)](#). Once logged in, to access the training, select: Products > Medicare Solutions > Prescription Drug Plans.

### **[2025 Ready to Sell Guidelines](#)**



Reminder, to be Ready to Sell (RTS) for 2025, you need to complete one of these options:

**Option 1:** Successfully complete AHIP's 2025 Medicare + Fraud, Waste and Abuse Training **AND** the 2025 Mutual of Omaha Rx Product training **OR**

**Option 2:** Successfully complete the 2025 Mutual of Omaha Rx Compliance training **AND** the 2025 Mutual of Omaha Rx Product training

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### **You have two options for completing the Compliance portion of Ready to Sell for Mutual of Omaha Rx for 2025:**

**1.** The first option is to successfully complete AHIP's 2025 Medicare + Fraud, Waste and Abuse Training

- AHIP training typically costs \$175; however, if you access the training via SPA, Mutual of Omaha Rx has arranged for a \$50 discount

- If you complete AHIP training through SPA, there's no need to Fax or mail your certificate
- If you have completed the assessment using another carrier, you can transmit your results to us by clicking through the SPA link. You will not have to pay or take the assessment again. The transmission instructions are on the AHIP page
- If you have difficulty transmitting your results, email a PDF copy of your 2025 AHIP certification to [seniorhealthsales@mutualofomaha.com](mailto:seniorhealthsales@mutualofomaha.com) and a member from our sales team will get it to the right area.

2. The second option is to successfully complete the Mutual of Omaha Rx Compliance training. This optional course certifies you to sell Mutual of Omaha Rx products for 2025. **This compliance course is only valid for Mutual of Omaha Rx PDP.** **If you choose this compliance course option, there's no need to take 2025 AHIP certification.**

- There is no cost to take the Mutual of Omaha Rx Compliance training

Once you have completed either 2025 AHIP or the Mutual of Omaha Rx Compliance training you must also successfully complete the 2025 Mutual of Omaha Rx Product training. **This is a separate module from the Compliance training requirement.** There is no cost to complete the Mutual of Omaha Rx Product training.

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**To verify your Mutual of Omaha Rx Ready to Sell Status:**

- Login into [Sales Professional Access](#)
- Select Reports > Case Monitoring > PDP Ready to Sell Status Summary
  - Filter on the plan year you are checking status for
  - View your status

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On 6/27/2024 system generated emails were sent from our training platform to all active users notifying them that both our 2025 PDP Product Training and Optional Medicare Compliance Training were available. Please continue to access training and/or provide proof of AHIP completion via the process outlined above.

Questions? Call our Sales Support team at 800-693-6083.